

We create opportunities.

Press kit | April 2012

VOLKSBANK INVESTMENTS CREATES OPPORTUNITIES

Volksbank Investments came to life in 2008 through the merger of Volksbank Structured Investments and Volksbank Invest into one entity.

The key elements of the philosophy are product building blocks that can be implemented successfully in any given market environment. Its basic principle is the separation of market-related (Beta) and market-neutral returns (Alpha Investments) – irrespective of whether they are issued as funds, certificates, insurances or as any other type of investment.

Volksbank Investments CEO Fritz Strobl: “Our mission reflects the responsibility for reliable and sustainable investment solutions. At the same time, it stands for the respect towards the inherent unpredictability of the markets, openness and flexibility.

We create opportunities: Due to the bundling of the investment funds and certificates competences, Volksbank Investments today is the only provider on the Austrian market, who offers „the best out of the complete world of investments from a single source!“

We match opportunities: Therefore, for the customer we can put together exactly the one „product suited best for him/her, in the best packaging“ – regardless of whether it is a fund, a certificate or an insurance – an essential competitive advantage for our clients.

We advance opportunities: The key element is a unique definition of asset classes, which are combined either in the particular asset class itself or with others. Our innovative strategic approach is characterized by our customised implementation of market-related and market-neutral returns – together with the targeted use of derivative instruments to define and control the risk-return-relationship. Thus we create entirely new opportunities to improve the portfolio-efficiency – in other words, to lower the risk and generate a higher performance.“

Volksbank Investments is a member of the Austrian Volksbank group, operating however throughout Austria as an independent partner for other banks, financial services providers, asset managers and institutional clients. In addition to the core market Austria, Volksbank Investments also offers its products in several CEE countries.

WE LIVE RESPONSIBILITY

More than just a trend

For quite some time now leading companies have been seeing sustainability as an essential part of their added value and as a strategy to secure their future. The latest studies demonstrate that companies which manage to influence and control actively not only their economic but also their ecological and social dimension are more successful on a long-term basis. Investors, in turn, benefit from solid investments in companies whose corporate philosophies are committed to ambitious value and quality standards.

Sustainable investment – attractive returns and an active contribution for a positive future

Volksbank Investments sustainability-expert Alexandra Baldessarini: *“What we can say about a risk/return-adjusted performance is that when it comes to return there is no difference between sustainable and non-sustainable investments. As an investor, you get the same performance, plus the rewarding feeling that you act responsibly.”*

Volksbank Investments offers different types of sustainable investment products which regards investment funds as well as certificates. The volume of investment in these products has been increasing continuously during the last years, as has their share in total fund and certificate volume. This success can be attributed to the volume development of sustainable certificates.

Volume (rounded) of sustainable investment products as per 31 December (funds and certificates):

2008: EUR 406 million
2009: EUR 557 million
2010: EUR 674 million
2011: EUR 693 million

Sustainable fixed-income funds

VB-Mündel-Rent invests exclusively in Euro-nominated bonds, eligible for trust investment, by Austrian issuers. Therefore, basic social standards are guaranteed, industries as arms or nuclear energy excluded. During the first half year 2011, the VB-Mündel-Rent was certified by the European Sustainable Investment Forum (Eurosif) with the European SRI Transparency Logo. It received another award with the Austrian Eco-Labeling which in finance stands for products and services oriented towards ethical/social/ecological standards.

VB-Mündel-Rent invests exclusively in Euro-nominated bonds, eligible for trust investment, by Austrian issuers. VB-Ethik-Invest is a global equity fund that operates according to ethical, ecological, and social criteria. Both funds are certified with the European SRI Transparency Logo and the Austrian Eco Label.

Certificates - global standards as a guarantee for the investor

Guarantee certificates, such as the well proven Spar Garant series (as of now Fix Plus Garant series), offer security through a clear payout structure, with a 100% capital preservation at the end of duration, an attractive yearly fixed coupon and the chance to earn more. When it comes to choosing the right sustainable investment, the applied Global Reporting Initiative (GRI) standards are a worldwide accepted quality benchmark that investors can rely on 100%.

Volksbank Investments is also the first provider to have a certificate that carries the Austrian Eco Label, namely the „Fix Plus Garant 4/2011“. The Austrian Eco Label as an official label of quality is awarded for environmentally friendly and sustainable products by the Federal Ministry of Agriculture, Forestry, Environment and Water Management.

For us, values have a long tradition

As cooperative societies, Volksbanken have a long tradition of responsibility and continuity when it comes to the relationships with their owners, customers and investors. Sustainable thinking, therefore, is already established in the fundamentals of our company. In 2009, the foundations for a comprehensive Corporate Responsibility project, incorporating international benchmarks, were laid by ÖVAG (Österreichische Volksbanken AG) which are based upon the three pillars of sustainability: social responsibility, economic performance and protection of the environment.

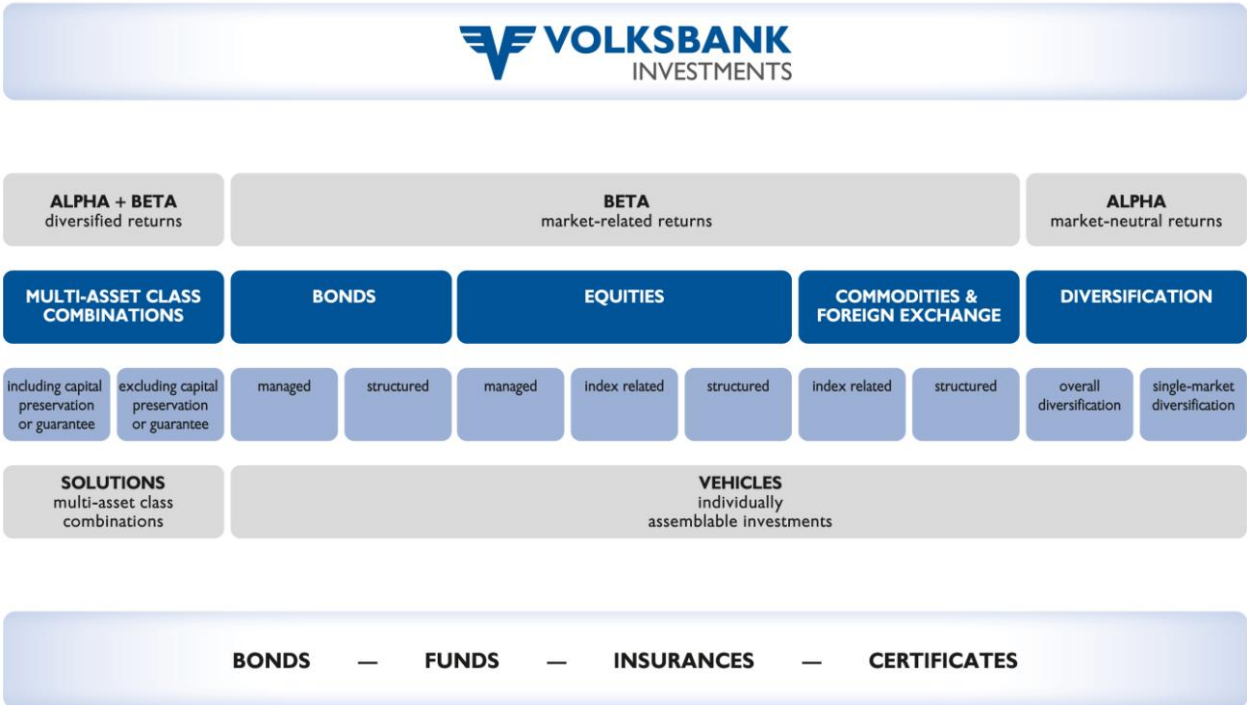
For more details view page 16.

VOLKSBANK INVESTMENTS PRODUCT PORTFOLIO

Volksbank Investment offers a focused product portfolio - according to the various customer needs. Investors choose, depending on their specific requirements, whether the appropriate investment products as an Alpha- or Beta-vehicle to create an individual portfolio or as complete solutions that are already diversified in themselves.

Volksbank Investments product lines:

- **Provision and asset management investments:** One of our focuses are solutions in the areas old age provision and asset management, their key element being, in addition to a return guarantee, the continuous accumulation of assets.
- Assemblable vehicle **structured investments:** wide choice of products to benefit from current market opportunities.
- Assemblable vehicle **fixed-income investments:** Solid and secure type of investment, also and especially in times of instability
- Assemblable vehicle **equity investments:** offers investors a selective range of products of actively managed funds.
- Assemblable vehicle **Alpha investments:** are valuable stabilisers for any portfolio; market-neutral returns (=Alpha) cushion potential losses.



PROVISION SOLUTIONS & ASSET MANAGEMENT INVESTMENTS

PROVISION INVESTMENTS (formerly LEBEN³)

The product offer provides for solutions that enable the investor not only to achieve a high quality of life, but also to sustain it and either benefit from the investment directly or pass it on to someone else. Investor needs in different phases of life and the necessary flexibility in investing their funds are pivotal. We currently offer on the one hand the **Life Cycle Förderpension¹** (a state-subsidised pension product) and on the other hand **Garantie-Sparen**, available either as an insurance product or as an investment fund.

Life Cycle Förderpension¹ – state-subsidised

The minimum share rates of the state-subsidised pension products were readapted at the beginning of 2010 according to the characteristics of a life cycle product – with increasing age, investment risks are reduced. The Life Cycle Förderpension (minimum duration of contract 10 years) is also available with a duration of 15 years, called Life Cycle Zukunftsplan. In addition to the state subsidy, the product has a 100% capital guarantee. Both products are insurance solutions offered in cooperation with Ergo Versicherung Aktiengesellschaft.

The management approach of the previous provision product, the Austro-Garant (available until 31 December 2009), proved more than successful. Austro-Garant is one of the few products in its peer group that remained unconcerned from the so called “Ausstopp-Problematik”. This approach has also been maintained and even refined for the new Life Cycle.

Garantie-Sparen and the Garantie-Spar-Fonds – regular guarantee or guaranteed value

Garantie-Sparen, either as an insurance product or as a fund², is a perfect savings vehicle with regular deposits (minimum 40 Euros a month). For both options, also one-off payments are possible. Thanks to the maximum-performance guarantee, achieved returns are secured up to 80%. There is no predetermined duration an investor has to commit to. Also, savings amounts can be modified and suspended. There is even the possibility to withdraw entirely from the investment without problems should it be required.

The investment universe consists of a variety of return sources from different asset categories. An innovative multi-level security model has been implemented to protect the investor. The allocation of the asset categories will be fixed in accordance to the maximum volatility of 10% for the overall portfolio as regulated by law.

Regarding Garantie-Sparen as an insurance product, no tax will be withheld from the revenues*. There is also the possibility to benefit from additional insurance coverage and/or from additional insurance services. The stability of the insurance is guaranteed by the coverage fund. The Garantie-Spar-Fonds² falls in the category “separate assets” according to the Austrian Investment Funds Act.

* When single deposits are withdrawn prematurely (less than 10 years), the investment is, retrospectively, subject to insurance tax.

2) **The Financial Market Authority warns:** The Garantie-Spar-Fonds is permitted to invest up to 100 per cent in assets, pursuant to Section 20a (1) 3 InvFA 1993 (Alternative Investments), which have an increased investment risk compared to traditional investments. In particular, investments in these assets may lead to partial losses or to a complete financial loss of the therein invested capital.

The possibility of a total loss is limited to 20% due to the guarantee set out in Item 2.2.2. of the simplified sales brochure. The Garantie-Spar-Fonds, a balanced fund of funds pursuant to Section 20a InvFG, is managed according to a multi-step safety model (CPPI Model). Asset weighting is determined by a dynamical allocation process. Due to these management limitations, investments over longer time periods may not participate in equity market developments.

Guarantor: Österreichische Volksbanken AG, A-1090 Vienna, Kolingasse 14-16. The quality of the guarantee is dependent on the creditworthiness of the guarantor.

ASSET MANAGEMENT INVESTMENTS

Global investment solutions

The Asset Management of Volksbank Investments puts a particular focus on a demand-orientated investment strategy. Its basis is the implementation of both Alpha (market-neutral) and Beta (market-dependent) building blocks.

The main target groups of Volksbank Investments Asset Management are companies, insurance companies, pension funds, foundations and banks. In total, assets under management are more than 3 billion Euros as per 31.12.2011.

Risk management has a particular importance: an active management aims primarily to secure capital rather than to maximise the earnings. Beginning with the proper asset allocation – the dynamic combination of different asset categories -, portfolios are thus made crisis-proof.

Asset Management solutions

The customer wants his money to be invested sensibly in order to be able to adapt flexibly to upcoming opportunities. **VB Asset Navigator** is a systematic investment process taking into account explicitly the respective market phase (recovery, boom, downturn, recession) for its investment decision.

The investment process VB Asset Navigator benefits from return chances in any market phase by taking advantage of the interaction of different asset categories (like shares, bonds, money market instruments, gold, commodities, alternative investments) with different risk and return characteristics. A well-focused combination of market-dependent (Beta) and market-neutral (Alpha) returns is pivotal.

Institutional Asset Management

Companies, foundations and pension funds need customised solutions that meet their individual demands. The know-how is based on considerable experience in managing institutional funds as provided by, for instance, pension funds or insurance companies.

Customers of Institutional Asset Management are offered portfolio and risk management as well as reporting, either as an integrated solution or in separate modules.

The asset management for Ergo Versicherung Aktiengesellschaft, which was granted several times the award „Best Austrian Pension Fund “ by IPE, is carried out by Volksbank Investments as the asset management unity of the group. The basis for the decision of the international expert jury was the innovative asset management approach developed and implemented for the pension fund. With this strategy, an above-average performance, compared with the market, has been achieved since 2007.

The Financial Market Authority warns: The VB Asset Navigator pure may invest up to 50 per cent in assets according to section 20a (1) no. 3 InvFundAct 1993 (Alternative Investments), whereby it can yield, compared to traditional investments, a higher investment risk. It can, in particular with this investment, reach a loss right up to total loss of the therein invested capital.

The Financial Market Authority warns: The VB Asset Navigator protect may invest up to 50 per cent in assets according to section 20a (1) no. 3 InvFundAct 1993 (Alternative Investments), whereby it can yield, compared to traditional investments, a higher investment risk. It can, in particular with this investment, reach a loss right up to total loss of the therein invested capital.

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STRUCTURED INVESTMENTS

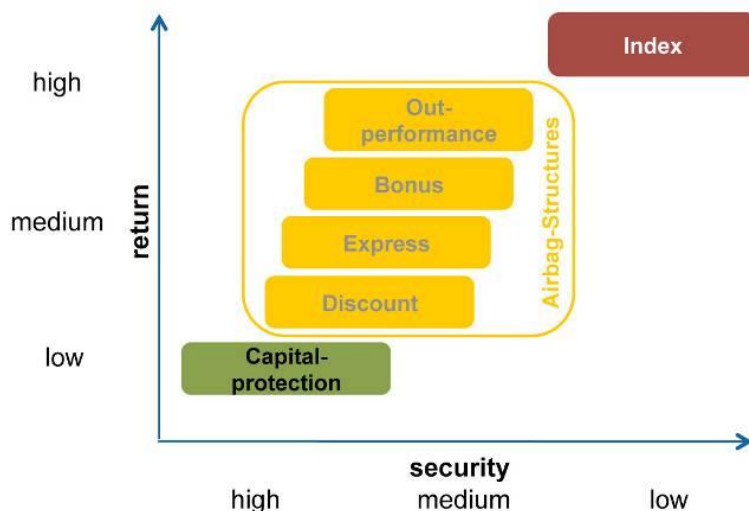
Structured Investments (up until recently VB SI) as a team has been operating for more than ten years, demonstrating its high competence when it comes to the development and marketing of certificates. Volksbank Structured Investments is the clear market leader and has contributed massively to the “success story of certificates in Austria”. Since the year 2000, the volume of certificates in Austria (open interest) has increased from zero to 13 billion Euros (as per December 2011). Due to its optimized risk/earnings ratio, structured investments are positioned between traditional and more risky investment types, such as investments in shares.

STRUCTURES offer various fields of use, regardless of whether as a **fund** or a **certificate**, suited for **individual security/return needs** and therefore suited for any risk profiles:

- 1) **Capital preservation:** Products for financial advisors who will have attractive state-of-the-art investment solutions to offer. Coupon-oriented products are suited for security-oriented investors, they offer a 100% capital preservation at the end of duration and provide an annual fixed income plus the chance for more (Fix Plus Garant). For investors who want to participate in profitable equity and commodity markets, growth-oriented products are adequate. Regarding capital preservation, there are also certificates that are offered exclusively for financial service providers, called “BEST BALANCE”. The investor will always have the choice between a coupon-oriented and a growth-oriented product.
- 2) **Partial capital preservation:** The investor can choose flexibly between various asset categories, markets and risk profiles. The focus is on bonus certificates that are structured preferably in line with previous series.

The first Austrian derivative funds issued by Volksbank Investments, the Europa-Bonus-Funds, combine the benefits of “two worlds”. It means the combination of a bonus strategy – including the possibility to have a bonus at the end of duration, in addition to the invested capital, and to participate in price earnings without a cap – plus the characteristics and the special security of an investment fund that has the legal status of “separate assets”.

- 3) **Index certificates:** For index certificates, the focus is on expanding the product portfolio, especially in CEE countries.



4) The Europa-Bonus-Fonds 1 predominantly invests in assets pursuant to Section 20 and Section 21 InvFA which are not securities or money market instruments. The investment company will trade in derivative financial instruments, especially in OTC derivatives, to hedge assets of the funds and as part of the investment strategy. As a consequence, the risk of loss regarding assets contained in the funds increases. OTC derivatives are concluded with several contracting parties.

5) The investment fund may show a higher volatility than the basis value due to the use of options in certain market situations, i.e. the unit value may also be exposed to large fluctuations (upward or downward) within a short time period.

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STRUCTURED INVESTMENTS – cont.

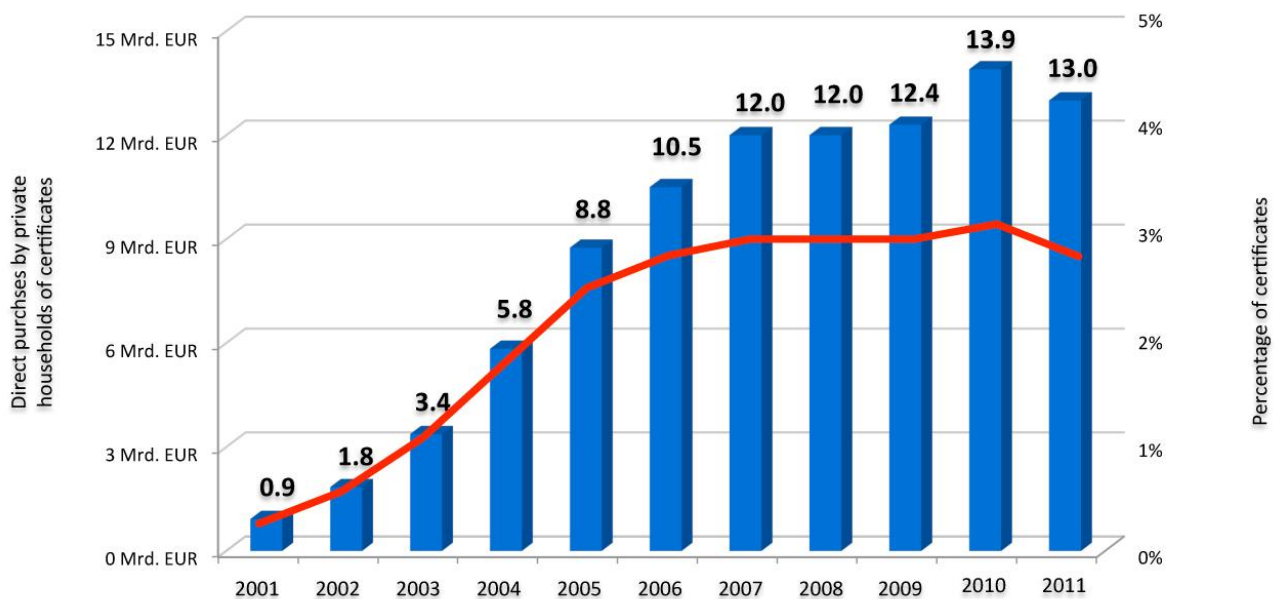
Taking the personal risk propensity into account, an investor can sustainably and on a long term basis capitalise on the chances offered by international capital markets. Due to an optimum balance between security and return, earnings are possible in any given market environment – even in falling markets.

Volksbank Investments exclusively offers certificates with a long-term investment horizon: guarantee-, discount-, express-, airbag and index certificates. Solely speculative vehicles as for example leveraged certificates (especially option warrants, turbo certificates or knock-out certificates) are not included in our range of products.

Guarantee certificates account for some 80 % market share of all certificates issued and are thus clearly market leader in Austria. As per end of December 2011, the overall volume of certificates in Austria (open interest, including fixed-interest products) amounted to more than 13 billion Euros. Certificates account for almost 3% of total private financial assets in Austria.

Structured Investments in Austria – a true success story

Anteil der Strukturierten Investments
am Geldvermögen der privaten Haushalte



Source: Zertifikate Forum Austria I as per end of 2011

You can find monthly reports with in-depth market analyses on the Zertifikate Forum Austria website: www.zertifikate-forum.at

For more details view page 16.

FIXED-INCOME INVESTMENTS

The fixed-income category is known to be a solid and secure type of investment – also and especially in times of instability. A big advantage of fixed-income investments are the low-risk, continuous interest returns and the chance for value increase. In addition to the very low fluctuation margins they are especially suited for investors that put emphasis on a stable type of investment.

By investing in a well-diversified fixed-income fund returns can be generated and risks can be minimized, such as the risk of default. The possibilities to invest are manifold. According to country, issuer, industry, rating, currency and structure of the bond, almost all ranges of risk and return can be covered.

Traditionally, Volksbank Investments is an acknowledged “competence centre“ regarding all types of fixed-income investments. Several Austrian and international awards that were granted to Volksbank Investments during the last years, especially in the crucial long-term categories, by renowned institutions – from Morningstar to Lipper – have impressingly confirmed this.

In compliance with its corporate philosophy, Volksbank Investments offers, also in the fixed-term segment, its clients assemblable vehicles they can put together their portfolio or parts of them with. The selective offer of fixed-income funds offers alternatives with a clearly defined performance- and investment range according to duration, credit rating and currencies. In addition, fixed-income specialities that address specific address market opportunities are offered.

Regarding institutional clients, they can with specialized funds on the one hand choose individual investment concepts, on the other hand they have possibilities to flexibly implement market-neutral returns (Alpha).

Range of fixed-income services by Volksbank Investments:

- Fixed-income funds
 - o Euro-denominated fixed-income funds
 - o International fixed-income funds
 - o Fixed-income fund specialities
- Volksbank bonds and Immo-Bank bonds

EQUITY INVESTMENTS

The actively managed fund line-up

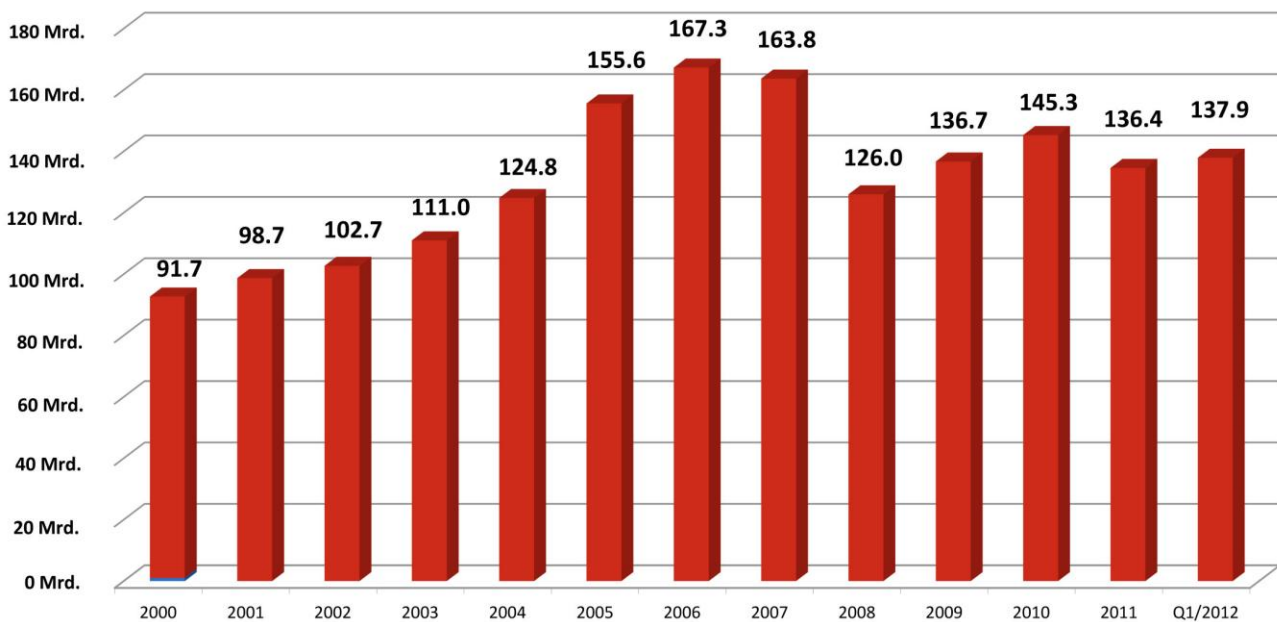
The traditionally managed funds have a long-term orientation, focussing on value increase that stretches over an investment horizon of several years.

The basis is an active investment policy, targeting a return above average in the long run. Shares are selected by means of a multilevel fundamental selection process that differs from conventional top-down and bottom-up approaches. Stock markets – especially certain sectors – may differ substantially in performance, depending on economic cycle and interest situation. The purpose of the process is to invest in fundamentally promising and favourably rated industries and single shares.

The differentiation is made according to the type of the equities included (e.g. equity funds or convertible bonds) and/or the respective investment focus (sector rotation, dividends or convertible bonds).

Investment funds in Austria: Direct purchases by private households account for one fourth of the total volume

All figures in billion Euros



Fund volume by privat households

Source: VOelG, I as per April 2012

After clear declines in volume, especially in 2008, the Austrian investment fund market experienced a re-consolidation in 2009. After last years' growth, 2011 experienced a sharp decline (-7.3%) reflecting the difficult market environment. More than a fourth of the fund volume is held by private households. Volksbank Investments' market share in total investment fund volume is approx. 2.1%. Traditionally, VB Invest KAG is stronger regarding the target group publicly offered funds, representing almost 70% of the total fund volume.

For more details view page 16.

ALPHA INVESTMENTS

The platform for market-neutral returns

Alpha aims to achieve a return that is independent from market developments. This is especially valuable at times when markets do not deliver returns. Thus, in periods of crisis, Alpha Investments can have a stabilising effect within a portfolio.

Earnings out of Alpha Investments are above all based upon the know-how of experts and the respective strategy developed by them. The returns, achieved independently from the market environment, are on the one hand the result of a high degree of specialisation inherent in the single decisions of the fund management and on the other hand the consequence of a professional risk management. Alpha strategies can be implemented in rising as well as falling markets.

Within this product line, Volksbank Investments has already a long-standing experience in alternative investments, as shown by the Alpha Strategien product family (managed futures) that is to be extended in the near future.

Alpha Strategien established on the market

For years, ALPHA STRATEGIEN funds have been generating returns continuously, independent from equity- and bond markets. As an integral part of security portfolios, these funds provide an improvement of the risk-/return proportion and have the legal status of "separate assets". They were issued according to German investment law and are distributed by the ALPHA STRATEGIEN team of Volksbank AG.

Currently there are two funds: Alpha Strategien FUTURES MH Fonds and Alpha Strategien TRIPLE MH Fonds (each with their respective versions for retail and institutional clients).

Furthermore, Volksbank Investments issues certificates with different pay-out options the basis of which are these two funds. The "Triple Zertifikat fix" for example reproduces 1:1 the percentage value development of the Alpha Strategien TRIPLE MH.

The offer is complemented by the HI VB Global Trend, a fund of funds investing in selected managed futures funds.

The products of the Alpha Strategien group are open to private as well as institutional investors.

Alpha-Modules in final stage of development

Volksbank Investments is currently expanding ALPHA INVESTMENTS with new innovative products, the so-called Alpha modules. They offer targeted diversification and provide for liquid, market-neutral returns especially for the specific market, e.g. Euro-denominated fixed-income funds or Euro-denominated equities. The market-neutral returns are generated by liquid derivatives traded on the stock exchange. Through an electronic trading system, Alpha modules participate in upward, sideways and downward tendencies of the market and can also benefit from movements within a market (e.g. interest rate curve- or volatility movements in the case of Euro-dominated bonds).

Alpha modules are especially directed towards institutional investors to provide them, through small additions to the portfolio, with an efficient instrument that can be a cushion in difficult market environments and in the medium term make overall returns more efficient (relation of annual return and maximum value loss). A first Alpha module product currently being in the final stage of development will address the Euro interest market exclusively with interest instruments.

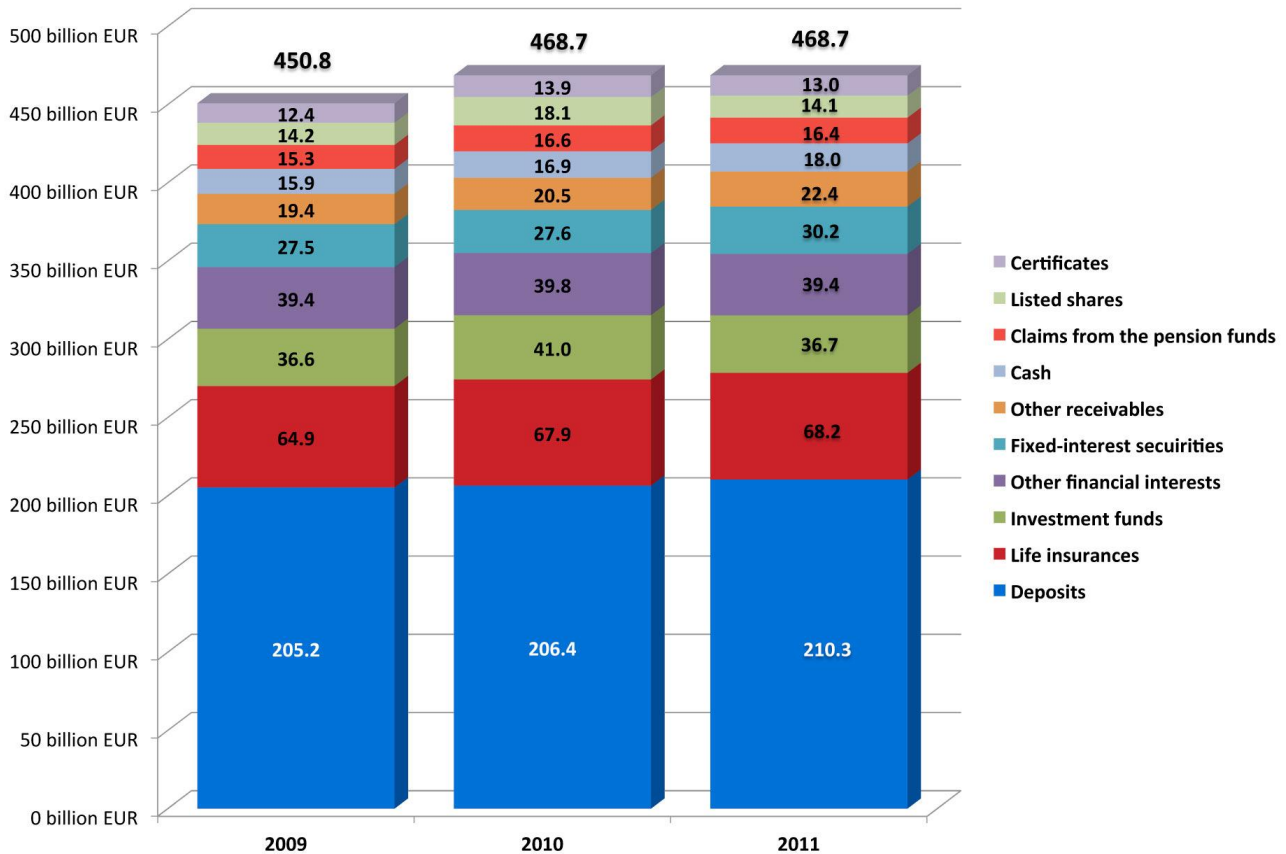
Unlike Alpha Strategien that are more of a "general" diversificator, Alpha modules are a very target-oriented diversificator and are suited to be added to (institutional) bonds.

*The development of value and earnings of investment funds cannot be predicted accurately. Past performances (source: BVI) do not allow conclusions to be drawn to the future development of an investment fund. Subscription and redemption fees are not taken into account in the performance calculation.

INVESTMENT IN AUSTRIA: THE ENVIRONMENT WE ARE IN

Financial assets of private households in Austria

(All figures in billion Euros)



Source: OeNB, as per December 2011 (last available data)

Cash and deposits account for almost half of the financial assets of private households. During the last 30 years, the share of long-term investments (bonds, equities, funds, certificates, life insurances, claims from pension funds) in total financial assets of private households has more or less doubled (from 23% in 1980). Structured investments (certificates) have been among the fastest growing financial products during the last years.

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**CURRICULUM VITAE MANFRED STAGL
DIRECTOR VOLKSBANK INVESTMENTS**



Manfred

Personal information:
Stagl

Born on 17 November 1958 in Vienna

Career:

since October 2009

VIVH AG (Controlling Body „Volksbank Investments“)
Director

since January 2006

Volksbank Invest Kapitalanlagegesellschaft m.b.H.
CEO

2002 – 2005

Investkredit Bank AG
Head of Treasury

1999 – 2002

Erste Bank Hungary Rt.
Member of the Board, Budapest
Assigned General Manager from 1 January 2000 until 31 December 2000

1997 – 1999

Erste Bank der österr. Sparkassen AG
Unit Manager Treasury, Trade and Sales

1996 – 1997

Die Erste Invest–Consult GmbH
CEO

1979 – 1995

Die Erste österr. Spar-Casse-Bank AG
Money- and Foreign Currency Trade

Miscellaneous:

Victoria Volksbanken, Wien, supervisory board since 2010
Immo KAAG, Wien, chairman of supervisory board since 2008
VB Invest d.o.o., Zagreb, chairman of supervisory board since 2007
VÖIG (Association of Austrian Investment Companies), director since 2007
Erste Bank Investment Hungary Ltd., supervisory board 10/97 – 03/99
Erste Securities Polska s.a., supervisory board 10/97 – 03/99
Erste Securities Zagreb Ltd., supervisory board 10/97 – 03/99
Erste Bank Hungary Rt. (former Mezőbank), administration board 10/98 – 04/02
Erste Bank Securities, New York Board of Directors 10/97 – 03/99
First Austrian International, London Board of Directors 10/97 – 03/99
Sparkassen Immobilien AG, vice-chairman of supervisory board 10/97 – 03/99
Austrian FOREX-Clubs (ACI - Austria) director 1993 – 1996

CURRICULUM VITAE:

FRIEDRICH STROBL, EXECUTIVE DIRECTOR VOLKSBANK INVESTMENTS


Personal information: Friedrich Strobl, MBA
 Born on 23 July 1969 in Hollabrunn, Lower Austria

Career:

since 2008 **Volksbank Invest**
 Executive director for marketing and sales

since 1999 **Volksbank AG, Wien**
 Head of Structured Investments

Assumed control of Structured Investment department in 2002
 - focused on structured products with equities, commodities and alternative investments as underlyings
 - was conferred joint procuration on 1 January, 2003
 - developed VB SI into a vertically integrated strategic business field within the VBAG group

Take-over of Equity Trading division
 - restructuring and exclusive focus on structured products with equities and fixed-income securities as underlyings
 - first Austrian bank to issue index certificates

1998 –1999 **Erste Bank der Österreichischen Sparkassen AG**

1994 –1997 **Die Erste Invest-Consult Ges.m.b.H.**

1990 –1994 **Österreichische Volksbanken Aktiengesellschaft, Vienna**

Miscellaneous: Member of the Supervisory Board of Zertifikate Forum Austria

Volksbank Investments' Experts

Volksbank Investments is backed by a strong, experienced and dynamic team that possesses know-how and long-term expertise. We are happy to answer your questions:



Regulation, Legal environment

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Strategies, Markets

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Provision, CR & sustainability, current focus topic: "Earning chances despite the crisis of confidence"

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Alpha Strategies

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Dear journalists!

We are answering your questions as quickly as possible. For any request, please call our spokeswoman Sylvia Enzendorfer. In case you are interested in receiving the latest Volksbank Investments press releases on a regular basis please give us your notification.

For requests concerning the topics mentioned above, please either call the responsible person directly or call Ms. Enzendorfer (to avoid delays in response, due to business trips, meetings etc., not always all staff members are available immediately).

The latest press releases by Volksbank Investments can be found at: www.volksbankinvestments.com



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Notes on prospectuses:

Fonds: The published prospectuses for the funds and real estate funds described in this presentation in their current versions including all amendments since the first publication are available at www.volksbankinvestments.com and www.immokag.at (for <immofonds 1>) and at headquarters and branches of Volksbank Group.

Certificates: The prospectus published pursuant to section § 10 Abs. 2 KMG in its current version including all amendments is available at www.volksbank.com/prospekt further information also under www.volksbankinvestments.com.

Notes on performance: The development of value and earnings of investment funds cannot be predicted accurately. Past performances (source: BVI) do not allow conclusions to be drawn to the future development of an investment fund. Subscription and redemption fees are not taken into account in the performance calculation.

Notes on taxes and warnings:

1) The above described fiscal treatment depends on the personal circumstances of the respective customer and may be subject to future changes (also retrospectively) due to tax assessments by fiscal authorities and by legislation.

2) **The Financial Market Authority warns:** The Garantie-Spar-Fonds is permitted to invest up to 100 per cent in assets, pursuant to Section 20a (1) 3 InvFA 1993 (Alternative Investments), which have an increased investment risk compared to traditional investments. In particular, investments in these assets may lead to partial losses or to a complete financial loss of the therein invested capital. The possibility of a total loss is limited to 20% due to the guarantee set out in Item 2.2.2. of the simplified sales brochure. The Garantie-Spar-Fonds, a balanced fund of funds pursuant to Section 20a InvFG, is managed according to a multi-step safety model (CPPI Model). Asset weighting is determined by a dynamical allocation process. Due to these management limitations, investments over longer time periods may not participate in equity market developments. Guarantor: Österreichische Volksbanken AG, A-1090 Vienna, Kolingasse 14-16. The quality of the guarantee is dependent on the creditworthiness of the guarantor.

3) *iBoxx®* is a registered trademark by International Index Company Limited and was licensed for use by Volksbank Invest Kapitalanlagegesellschaft m.b.H.

4) The Europa-Bonus-Fonds 1 predominantly invests in assets pursuant to Section 20 and Section 21 InvFA which are not securities or money market instruments. The investment company will trade in derivative financial instruments, especially in OTC derivatives, to hedge assets of the funds and as part of the investment strategy. As a consequence, the risk of loss regarding assets contained in the funds increases. OTC derivatives are concluded with several contracting parties.

5) The Europa-Bonus-Fonds 2 predominantly invests in assets pursuant to Section 20 and Section 21 InvFA which are not securities or money market instruments. The investment company will trade in derivative financial instruments, especially in OTC derivatives, to hedge assets of the funds and as part of the investment strategy. As a consequence, the risk of loss regarding assets contained in the funds increases. OTC derivatives are concluded with Österreichischen Volksbanken-Aktiengesellschaft and are hedged by sight deposits and/or securities.

Europa-Bonus-Fonds 1 and Europa-Bonus-Fonds 2: The investment fund may show a higher volatility than the basis value due to the use of options in certain market situations, i.e. the unit value may also be exposed to large fluctuations (upward or downward) within a short time period.

6) **The Financial Market Authority warns:** The VB Asset Navigator pure may invest up to 50 per cent in assets according to section 20a (1) no. 3 InvFundAct 1993 (Alternative Investments), whereby it can yield, compared to traditional investments, a higher investment risk. It can, in particular with this investment, reach a loss right up to total loss of the therein invested capital.

The Financial Market Authority warns: The VB Asset Navigator protect may invest up to 50 per cent in assets according to section 20a (1) no. 3 InvFundAct 1993 (Alternative Investments), whereby it can yield, compared to traditional investments, a higher investment risk. It can, in particular with this investment, reach a loss right up to total loss of the therein invested capital.

7) The investment objective of the Österreich-Index-Fonds, is to reproduce an Austrian and accredited (from the FMA pursuant to §20b (2) InvFG) equity index, the ATX® (index fund). 1 The ATX® (Austrian Traded Index®) was developed and is calculated and published in real-time by Wiener Börse. The full name of the Index and its abbreviation are protected by copyright law as trademarks of Wiener Börse. The ATX description, rules and composition are available online on www.indices.cc - the index portal of Wiener Börse AG. A non-exclusive authorisation for the use of ATX as underlying for this issue was granted to the Issuer upon the

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9) The investment objective of the investment fund is to reproduce the performance of the PX®, a Czech equity index, officially recognised by the FMA pursuant to the regulations set out in § 20b (2) InvFG.

The **PX® (PX Index)** was developed and is real-time calculated and published by Prague Stock Exchange. The abbreviation of the index is registered as a trademark. The PX® index description, rules and composition are available online on www.pse.cz - the website of Prague Stock Exchange. A non-exclusive authorization to use the PX® in conjunction with financial products by an Issuer is granted upon the conclusion of a license agreement with Prague Stock Exchange or with Vienna Stock Exchange.

Structured products are high-risk investments instruments. Should the price of the underlying asset develop unfavorably there is the possibility of a loss of a significant part or all of the invested capital.

Within the duration, price fluctuations due to various market effects (e.g. fluctuation margins and/or correlation of underlying assets, interests, dividends, residual terms, distance of underlying asset to barrier, chance of exchange rates) are possible. They can react with different intensities to value fluctuations of the underlying asset.

Within the duration of a structured product, its price can even fall below the issuing price.

Repayment at the end of duration and all payments for structured products during the maturity term are dependent on the solvency of the issuer, Österreichischen Volksbanken-AG.

The 100% capital guarantee is valid only at the end of duration.

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